# A Brief Report on

# One-day Online Workshop Entrepreneurship Development Program (Make in India)

**December 10, 2020** 

Organised By



In Collaboration With



RAJIV GANDHI NATIONAL INSTITUTE OF YOUTH DEVELOPMENT Institution of National Importance by the Act of Parliament No.35/12 Ministry of Youth Affairs and Sports, Government of India, Sriperumbudur – 602 105.

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#### **Preface**

This report presents an overview and documentation of the workshop on 10<sup>th</sup> December 2020 at Kohima College, Kohima. The participants of this workshop includes students from different Semesters of the College who have interest in taking up entrepreneurship as a career option. The main focus of this workshop was to encourage and train young people not only to establish themselves after they graduate from the college but also to contribute to the society especially through "Make in India". In short, to envision themselves to become job creators in the country. The workshop was facilitated through Question/Answers, critical thinking and problem solving sessions which was responded well.

### Acknowledgement

Behind every successful event, there is always a team that invest time, energy and resources. So we would like to acknowledge few people who have been instrumental in making this workshop a success.

Firstly, our sincere thanks goes to Rajiv Gandhi National Institute for Youth Development(RGNYID), for collaborating with Kohima college Kohima and providing financial assistance, without which, this workshop would not have been a reality. Special thanks to Prof. Sibnath Deb, Director RGNIYD, Sriperumbudar Tamil Nadu and Dr. Vasanthi Rajendran, Prof Training(RGNIYD), for gracing the inaugural and valedictory sessions and for supporting Kohima College in every possible way. We also like to thank the Resource persons Mr. Deep Jyoti Sonu Brahma(Founder & Director at Farm2 Food Foundation, New Delhi), Mr. LezoPutsure(Founder 7 Director of Edu Northeast Pvt. Ltd) and Mr. NeikepekhoShosahie(Management Consultant, NorthEast Development Finance corporation Ltd) for bringing their expertise to our doorsteps. To Dr. Ralimomgla, Principal Kohima College and the IQAC team for working relentlessly to make this program a success.

#### **Background**

The 21<sup>st</sup> Century is the fastest moving age the world has witnessed and COVID-19 pandemic has impacted millions with job losses but also opening opportunity to millions of entrepreneurs. The job market is shrinking and there is an increasing body of evidence which suggests that the current thinking in education is that it needs to prepare young people with skills, attitudes and behavior to take on the challenges and opportunities of the 21st Century.

We must equip young people with an innovator's eye and a founder's grit—the skills to excel in an innovation economy. And with economists predicting the jobs of tomorrow don't even exist today, entrepreneurial skills are skills for life. Therefore, it is time we "Make In India".

#### **Objectives of the Program:**

- 1) To encourage students to take up Entrepreneurship.
- 2) To Encourage economic growth specially through make in India
- 3) To share the advantages of Entrepreneurship.
- 4) To explain the risks and challenges of being an entrepreneur
- 5) To encourage students the importance of role played by small businesses.

**Target Group for the Program**: Students from the college who are currently in 5<sup>th</sup> Semester and will be graduating the coming year were given preference. Students from 3<sup>rd</sup> and 1<sup>st</sup> semesters also attended.

#### **Inaugural Function of the Program:**

Time: 10:00-10:30am

Chairperson: Smt. Sungjeminla, Assistant professor, Dept of English, KCK

Welcome Address: Dr.Ralimongla, Principal Kohima College, Kohima

Keynote speaker: Prof. Sibnath Deb, Director RGNIYD, Sriperumbudar Tamil Nadu

Introduction of the Resource persons.

#### **Topics covered by the Resource persons:**

1. India's National Youth Policy and sustainable Development Goals

- 2. Introduction to Entrepreneurship-I
  - a) What is Entrepreneurship?
  - b) Who is an Entrepreneur?
  - c) The Challenges and opportunities of being and Entrepreneur
  - d) Turning Problems into Solutions
  - e) To skills required to success in Entrepreneurship
- 3. Introduction to Entrepreneurship-II
  - a) The key ingredients to starting a business
  - b) Finance
  - c) Marketing
  - d) Operations
  - e) Competitor Analysis
- 4. Motivational Talk stories of two successful Local Entrepreneurs

#### Feedback from the participants

• Background of the participants:

The participants werefrom 5<sup>th</sup>, 3<sup>rd</sup>and 1<sup>st</sup>Semesters who have interest in taking up entrepreneurship as a career option and were looking for such opportunities to learn and equipthemselves with the required Skills. So, that they will be able to start their own business once they graduate from the College.

- Internet connection problems faced by the participants Some participants complained of erratic internet connectivity
- Effectiveness of the Online program

  The topics were relevant and dealt with extensively by the resource persons
- Clarification of queries by the participants during the program
  Their queries were addressed satisfactorily by the resource persons
- Perception about the Resource persons
   The students expressed gratitude to KCK and RGNYID for organizing and sponsoring such an appropriate program for them
- Views about the online mode of the program
   Such programs to be conducted in offline mode
- Views about the duration of the program
   Few of them suggested two days and in offline mode
- Views about attending similar program in future
- They were open to attend similar programs. Also suggested that workshop on leadership would be helpful
- Views about sharing of information about the program with others
   Sharing of videos of real life success stories and experiences made the session livelier
   and interesting for which, they would like to share and motivate their friends with
   such information.

#### • Conclusion and Recommendations:

The Workshop was designed to help the students who have interest to take up entrepreneurship as a career. The overall response of the workshop was very positive and the students greatly benefitted from it. We thank RGNYID for supporting us and we look forward to more collaboration in future.

- More such workshops to be organised in Offline mode
- Duration of the workshop should be at least 2 days
- Practicals encouraged
- Programs on leadership trainings

#### **Profile of the Resource Persons**

#### Resource person 1: Mr.Deep Jyoti Sonu

Deep Jyoti Sonu is working to reshape the negative attitude of young people toward agriculture by integrating learning model that provides children a hands-on experience to farming and the agricultural value chain, into the education system. He is building collaborative engagement spaces between agriculture, education and health particularly nutrition streams. He has 15 years of experience of working with adolescents, youths, teachers and minority & vulnerable communities across several schools and colleges throughout the country. He has been involved in envisioning exercises, design, development and implementation of various educational initiatives on teachers' development, classroom processes, school development as well as capacity building of community and Community Based Organizations. He has been mentoring several young social entrepreneurs across India. He has contributed to the development of resource material on "Adolescent Development Program" jointly published by UNFPA and NCERT. He has served as Director – Adolescent Intervention at Pravah, Delhi. He worked as Program Manager - Education at The American India Foundation, New Delhi.

He did Bachelors degree in Psychology from Delhi University and Masters in Elementary Education from TISS, Mumbai. He is also UGC-NET qualified to teach in higher education institutes. He is a certified master trainer on design and facilitations. He is co-founder and Director of a Non-profit enterprise called "Farm2Food Foundation". Farm2Food Foundation works with more than 500 schools, 8000 youths, and 1000 Agri Entrepreneurs. He is seed member of Community Youth Collective, New Delhi and vartaLeap member. In 2019, he convened Axom State Collective, a coalition of 15 CSO members in Assam working on creating empowering spaces for young people. He was awarded the prestigious Ashoka Fellowship in the year 2015 for his work. He practices Vipassana and is an avid traveler.

#### Resource person 2: Mr. LezoPutsure

SeyielezoPutsure is an MBA from London South Bank University and studied Strategy at Harvard Business School US. He was also the director of a non- profit organisation' YouthNet' which works with youths specially in the field of entrepreneurship and skill building. Lezo has build and sold 2 companies in the past. He has started a digital company called 'EduCentre' that works as a career guidance platform for the students.

#### Resource person 3: NeikepekhoShosahie

NeikepekhoShosahie is a management consultant at North East Development Finance Corporation Ltd and a partner to YouthNet. He is also the founder of Variant & Company and co-founder of an Agro Export business. He has been a frequent guest instructor in Entrepreneurship, strategy and design thinking at various government and university capacity curricula. Throughout his career, he has brought concepts to bear on numerous of the most challenging problems facing corporations, societies, including entrepreneurship, skills, market and strategy, economic development. His embracing works are extensively recognized in corporations, NGOs, governments and Academic circles

# List of participants for Entrepreneurship Development Workshop held on 10th Dec. 2020, Kohima College Kohima

Sl.no	Name of Student	Phone Number	Email	Name of College/Institute	Semester	Were you present for the workshop	Aadhaar Card
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				Kohima college			
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77	ino	7641932519	m	Kck	Semester-5	Yes	298358427497
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83	WongkahorRamror			Kohima		Yes	371338396272
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84	Thejongoyi Chizo			Kohima		Yes	858084868437
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				Kohima college			
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	Among			Kohima college			
87	Yimchunger			Kohima		Yes	721477644409
				Kohima college			
88	MenuovonuoLinyü			Kohima		Yes	507585115823
				Kohima college			
89	Shato Konyak			Kohima		Yes	218592570860